

# Local Procurement Assistance

Doing business with the government can be a good way to expand your business. Federal contracting can be confusing. Fortunately you don't have to do it alone! SBA can help you find the assistance you need through several resources listed below.

## Resources

### DoD Prime Contractor Directory

- Identifies large prime contractors that are required to establish subcontracting plans with goals.

### GSA Subcontracting Directory

- Published for small business concerns seeking subcontracting opportunities with General Services Administration (GSA) prime contractors.
- Lists large business prime contractors who, by law, are required to establish plans and goals for subcontracting with small business firms.

### USASpending

- Includes details about subcontract awards to connect subcontract awards to prime contractors.
- Identifies prime contractors that are awarding subcontracts in your local area.

### SubNet

- A list of large business prime contractors doing business with the Federal Government.

LOCAL



## Partners

SBA works with a number of partners to counsel, mentor, and train small businesses.



U.S. Small Business  
Administration

**SBA.gov**

# SBA Tools and Resources

## **SBA's SubNet**

SubNet is the Small Business Administration's (SBA) Subcontracting Network System for federal government subcontracting opportunities. It is a free database for small businesses seeking opportunities and large businesses desiring to post small business subcontracting opportunities (e.g., solicitations, sources sought, outreach events).

- 1. Identify concrete, tangible opportunities.**
- 2. Identify key business markets.**
- 3. One Stop Shop to advertise.**

Large primes and large subcontractors that post small business subcontracting opportunities in SubNet may demonstrate a good faith effort to obtain small business subcontractors. There is no registration or fees required to search for opportunities, so visit <https://eweb.sba.gov> today.

## **Additional Tools**

SBA's suite of tools can help you at any stage of your business venture. From initial counseling and business planning to contracting with the government and finding seminars to grow your business – there's something for every entrepreneur to get the help they need. Let us help you find what you're looking for today at <https://www.sba.gov/federal-contracting>.



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