

Support for Manufacturing Businesses

SBA is the nation's most expansive network of financing and management support focused solely on small businesses, helping them to:

<p>Sell to the federal government</p> 	<p>Purchase and upgrade equipment</p> 	<p>Purchase and expand facilities</p> 	<p>Address cybersecurity challenges</p> 	<p>Establish and implement process improvement plans</p> 
<p>Develop workforce recruitment and management plans</p> 	<p>Export and enter new international markets</p> 	<p>Acquire inventory</p> 	<p>Diversify supply chains and sales strategies</p> 	<p>Conduct R&D on innovative manufacturing processes or products</p> 

Each year, the following SBA programs help more than 50,000 small manufacturers start and grow their businesses:

- **Government contracting opportunities, certifications, and business development programs** ensure small enterprises are awarded their fair share of contracts from the largest purchaser of goods in the world: the federal government.
- **Lending and investment products** provide billions of dollars in vital capital and financial assistance to small manufacturing firms each year.
- **Counselors, mentors, and online training resources** support small manufacturers through a national network of partner organizations to develop and implement plans to acquire financing, expand capacity, and meet workforce needs.

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SBA is establishing a Manufacturing Office to expand current assistance to small manufacturing businesses and:

ADVANCE POLICIES

Help small manufacturers succeed by creating opportunities and removing barriers to success

BOLSTER PROGRAMS

Help small manufacturers overcome challenges through capital, counseling, and contracting programs

CONNECT MANUFACTURERS

Help small manufacturers obtain assistance by connecting them to appropriate resources

- There are almost **600,000** small manufacturers in the U.S.—this represents **99 percent** of all manufacturing enterprises.
- Small businesses in manufacturing employ more than **5 million** people and generate more than **\$1 trillion** in gross revenue.
- The average small manufacturer generates **\$5.4 million** in annual revenue.
- Small businesses comprise **96.6 percent** of all exporters in the U.S. and manufacturers are the largest share of exporters.

TO LEARN MORE, VISIT [SBA.GOV/MANUFACTURING](https://www.sba.gov/manufacturing)